## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

SUN OPTICS, INC., a Utah Corporation,	<b>\</b>
Plaintiff,	<b>,</b>
v.	
FGX INTERNATIONAL, INC., a Delaware Corporation,	Civil Action No. 1:07cv137 SLR
Defendant.	
	)

## MOTION FOR LEAVE TO FILE EVIDENCE ARISING AFTER ORAL ARGUMENTS IN SUPPORT OF PLAINTIFF'S MOTIONS FOR PRELIMINARY INJUNCTION

Sun Optics, Inc. ("Sun Optics") hereby moves the Court for leave to submit supplement evidence arising after oral arguments heard on May 18, 2007, in support of Sun Optics's motions for preliminary injunction (Dkt. Nos. 2 and 23). Sun Optics has recently discovered two pieces of evidence not previously available that refute representations and arguments made by FGX International, Inc. ("FGX") in opposition to Sun Optics's motions for preliminary injunction. The first piece of evidence is a copy of pages of the June 18, 2007 publication of *Vision Monday*, an optical trade journal, in which FGX has a full-page advertisement for its accused products that appears a few pages before Sun Optics's full-page advertisement for its patented products. This evidence refutes FGX's arguments and allegations that FGX's accused products do not compete directly with Sun Optics's patented products.

The second piece of evidence is a photograph of products being marketed by FGX at a CVS drugstore. These products were not discovered until July of 2007. This

evidence refutes FGX's representations and arguments that FGX did not use a clear tube product to undermine Sun Optics's attempt to sell is patented products to CVS.

Both of these two pieces of evidence are particularly relevant to proving that Sun Optics has been, and continues to be, irreparably harmed by FGX's infringement. Therefore, Sun Optics respectfully requests that this Court enter an Order granting Sun Optics leave to file the Notice of Supplemental Evidence in Support of Plaintiff's Motions for Preliminary Injunction attached hereto as Exhibit A.

Respectfully submitted,

## CONNOLLY BOVE LODGE & HUTZ LLP

By: /s/ Francis DiGiovanni (#3189)

R. Eric Hutz (#2702)
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Sun Optics, Inc.

## **OF COUNSEL**:

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Attorneys for Plaintiff SUN OPTICS, INC.

**DATE:** July 5, 2007

551047\_1

## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

SUN OPTICS, INC., a Utah Corporation,	)
Plaintiff,	) )
v.	) Civil Action No. 1:07cv137 SLR
FGX INTERNATIONAL, INC., a Delaware Corporation,	) )
Defendant.	
	)

## [PROPOSED] ORDER GRANTING MOTION FOR LEAVE TO SUBMIT EVIDENCE ARISING AFTER ORAL ARGUMENTS IN SUPPORT OF MOTIONS FOR PRELIMINARY INJUNCTION

The Court, having considered Plaintiff Sun Optics, Inc.'s ("Sun Optics") Motion for Leave To Submit Evidence Arising After Oral Arguments in Support of Plaintiff's Motions for Preliminary Injunction, and for good cause appearing therefore, Plaintiff Sun Optics's Motion for Leave To Submit Evidence Arising After Oral Arguments in Support of Plaintiff's Motions for Preliminary Injunction is GRANTED.

It is HEREBY ORDERED that the Clerk of the Court enter the Notice of Evidence Arising After Oral Arguments in Support of Plaintiff's Motions for Preliminary Injunction attached as Exhibit A to the Motion for Leave To Submit Evidence Arising After Oral Arguments in Support of Plaintiff's Motions for Preliminary Injunction.

SO ORDERED this d	ay of, 2007
	BY THE COURT
	By
	Judge Sue L. Robinson United States District Court Judge

STATEMENT PURSUANT TO LOCAL RULE 7.1.1

I, Francis DiGiovanni, Esq., an attorney for plaintiff, hereby state that the parties

attempted to reach an agreement on the matters set forth in PLAINTIFF'S MOTION FOR

LEAVE TO FILE EVIDENCE ARISING AFTER ORAL ARGUMENTS IN SUPPORT OF

PLAINTIFF'S MOTIONS FOR PRELIMINARY INJUNCTION. Specifically, on July 5, 2007,

Chad E. Nydegger, Esq., spoke with Adam Landa, Esq., and sought defendant's consent to the

relief sought in the motion. Mr. Landa advised Mr. Nydegger that the defendants were unable to

consent at that time.

Date: July 5, 2007

/s/ Francis DiGiovanni

Francis DiGiovanni (#3189)

## UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

SUN OPTICS, INC.	)
a Utah Corporation,	)
Plaintiff,	) Civil Action No.07-137 (SLR)
v.	)
FGX INTERNATIONAL, INC., a Delaware Corporation,	CERTIFICATE OF SERVICE
a Delawate Corporation,	)
Defendant.	<i>)</i> )

I, Francis DiGiovanni, hereby certify that on July 5, 2007, I caused to be electronically filed a true and correct copy of the foregoing with the Clerk of the Court using CM/ECF, which will send notification that such filing is available for viewing and downloading to the following counsel of record:

> Donald J. Detweiler, Esquire Sandra G. M. Selzer, Esquire GREENBERG TRAURIG, LLP The Nemours Building 1007 North Orange Street, Suite 1200 Wilmington, DE 19801 Attorney for Defendant FGX International Inc.

I further certify that on July 5, 2007, I caused a copy of the foregoing to be served by hand delivery on the above-listed counsel of record and the following counsel in the manner indicated:

FEDERAL EXPRESS Adam B. Landa, Esquire GREENBERG TRAURIG, LLP 200 Park Avenue New York, NY 10166

**FEDERAL EXPRESS** Steven J. Wadyka, Jr., Esquire GREENBERG TRAURIG, LLP 1750 Tysons Boulevard, 12th Floor McLean, VA 22102

/s/ Francis DiGiovanni (#3189) Francis DiGiovanni (#3189)

## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

SUN OPTICS, INC., a Utah Corporation,	}
Plaintiff,	
v.	
FGX INTERNATIONAL, INC., a Delaware Corporation,	Civil Action No. 1:07cv137 SLR
Defendant.	
	1

## NOTICE OF EVIDENCE ARISING AFTER ORAL ARGUMENTS IN SUPPORT OF PLAINTIFF'S MOTIONS FOR PRELIMINARY INJUNCTION

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Phone: (801) 533-9800

**DATE:** July 5, 2007

Sun Optics, Inc. ("Sun Optics") hereby submits supplemental evidence for the Court's consideration in ruling on Sun Optics's pending motions for preliminary injunction.

On May 18, 2007, the Court heard oral argument on Sun Optics's motions for preliminary injunction against FGX International, Inc. ("FGX"). At that hearing and in its briefs, FGX argued that Sun Optics is not being irreparably harmed because FGX's accused products do not compete directly with Sun Optics's patented products. FGX also argued that Sun Optics's allegation that FGX used accused products to lure the CVS account from Sun Optics was "absolutely positively unquestionably, indubitably false[.]" [May 18 Transcript, at 62:21-23.] The purpose of this Notice is to inform the Court of evidence arising after the hearing that contradicts these arguments made by FGX and further demonstrates the irreparable harm that Sun Optics is suffering as a result of FGX's ongoing infringement.

Attached hereto as Exhibit A is a copy of pages of the June 18 publication of *Vision Monday*, an optical trade journal. The Court will see that FGX placed a full one-page advertisement for its accused products that appears opposite to page 53 of the journal. This advertisement by FGX appears a few pages before Sun Optics's one-page advertisement, which appears opposite page 58 of the magazine, for Sun Optics's products sold in its patented display system.

This recent development is additional evidence of the aggressive campaign FGX is waging in direct competition with Sun Optics. FGX is using Sun Optics's patented designs and inventions against Sun Optics to obtain and expand its foothold in this market. This advertisement also contradicts FGX's representations and arguments to this Court that FGX's accused products do not compete directly with Sun Optics's patented products, and that FGX "has no intent of selling these products in Plaintiff's distribution network." [D.I. No. 20 (Memorandum in Opposition to Motion for Preliminary Injunction on design patents), at p. 21; see also D.I. No. 38 (Memorandum in Opposition

to Motion for Preliminary Injunction on utility patent), at p. 23 ("Plaintiff is defining the broadest possible market in an unwieldy attempt to cast FGX's Private Eyes as competition to its Clear Tube products.").]

Notable is the statement in the bottom left portion of FGX's advertisement seeking "Experienced Representatives needed for fast growing business." This is not a case where FGX is selling the accused products in its own stores so that money damages would be adequate to compensate Sun Optics for the infringing sales. Instead, FGX is using Sun Optics's patented designs and products to establish relationships with distributors and ultimately retail customers. No monetary value can be attached to these relationships. The loss of these relationships to Sun Optics is classic irreparable harm, as evidence by the attached advertisements.

Attached as Exhibit B is a photograph of FGX's clear tube products being sold in a CVS drugstore. Clearly, Sun Optics's representation to the Court that FGX used a clear tube product merchandised substantially vertically, whether marketed under the Private Eyes or some other brand, to undermine Sun Optics's attempts to sell its patented products to CVS is true and accurate. [Dkt. No. 24 (Plaintiff's Memorandum in Support of Its Motion for Preliminary Injunction), at pp. 14-15; Dkt No. 43 (Reply in Support of Motion for Preliminary Injunction), at p. 16; May 18, 2007 Transcript, at 31:19-35:14 and 73:20-77:19.] In so doing, FGX has precluded Sun Optics from developing a relationship with CVS, as Sun Optics was able to do with Rite Aid and displace some of FGX's product at Rite Aid. This, too, is classic irreparable harm. The Court will recall that FGX asserted that Sun Optics's allegations regarding loss of the CVS account to a FGX vertical clear tube product was false. [May 18, 2007 Transcript, at 62:2-63:25.] The foregoing evidence directly contradicts FGX's argument leading the Court to believe that FGX sells CVS "lots of readers and we do hang tags and we do it in horizontal displays and we do it in all kinds of cases that are not at issue in this case." [May 18, 2007 Transcript, at 63:4-9.]

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Sun Optics respectfully requests the Court to enter the attached after-arising evidence into the record and to consider this evidence when ruling on Sun Optics's motions for preliminary injunction presently pending before the Court.

Respectfully submitted,

## CONNOLLY BOVE LODGE & HUTZ LLP

Filed 07/05/2007

By: /s/ Francis DiGiovanni (#3189)

R. Eric Hutz (#2702) The Nemours Building 1007 N. Orange Street P. O. Box 2207 Wilmington, DE 19899 Telephone: (302) 658-9141 Attorneys for Plaintiff Sun Optics, Inc.

## **OF COUNSEL:**

LARRY R. LAYCOCK CHAD E. NYDEGGER WORKMAN | NYDEGGER 1000 Eagle Gate Tower 60 East South Temple Salt Lake City, Utah 84111 Telephone: (801) 533-9800 Attorneys for Plaintiff SUN OPTICS, INC.

**DATE:** July 5, 2007

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**EXHIBIT A** 



After finding buyers for ClearLab Unit, 1-800 Contacts agrees to merger.

page **14** 



## Www.visionmonday.com JUNE 18, 2007 VOL. 21 NO. 7 \$15 Obson The Newsmagazine for the Eye Care Industry



## Promoting 'Wellness' Eyecare's Next Big Challenge













The aging of the population, trends in managed health care and new eye health and vision care product technologies are bringing vision care to the forefront in the minds of patients, doctors and legislators. Combined with the prognosis for a higher number of of sight-endangering conditions, the climate is changing, with an opportunity for eyecare to take its place within the "wellness" framework of health care, a concept which is building momentum.

See page 32.

ANNIVERSARY REPORT

## 20 Years of Change



VM looks at the changing business landscape for ECPs and retailers

page 41

NEWS ANALYSIS

## Industry copes with another solutions recall

Companies and ECPs discuss options with patients, some see boon for daily disposable CLs.

page 8

NEWS

- B&L signs \$4.5B merger pact with Warburg Pincus but may get other suitors. page 10
- Int'l Vision Expo show management sets '08 dates; releases audited attendance for Expo East. page 16
- Emerging Vision to acquire The Optical Group. page 18



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## THE PERFECT READER PROGRAM

PRIVATE

EYES

FOR THE EYE CARE PROFESSIONAL





Filed 07/05/2007





Document 48-6





13mm to 19mm. It is available in 1.67 High

InstaShades PolyClear (gray and

Kodak Precise Short has a fitting height of

mewing and easy adaptation, according to



comparable to a single vision lens, according

All Kodak progressives, including Kodak Pre-Short, are eligible for PracticePlus, Signet's

Vision inst Design

tion, Signet said. Direct Digital Surfacing broad field of view, and quick object recogniallows patients to experience a smooth gra-

use of Vision First Design. This technology prown), PolyClear and standard resin Kodak Precise Short continues Signet's

from the designer's specs directly into the

Precise Short Progressive

Standard Rusin Scratch Resistant

# Optima Launches 'Color Free' AR Treatment

STRATFORD, Conn.—Optima is introducing Color Free, a new AR treatment that eliminates the residual color casts typical of many AR lenses.

also reduce the transmission of light and terious affect on lens cosmetics, they "AR color casts not only have a dele-

to the eyeglass lens wearer. The weater gains cosmeric advantages and benefits noted that each tenth of a percent repfor most other AR lenses. The company compared to 98.2 percent transmission resents significant visual improvement





"With Color Free AR, Optima appears virtually invisible, to the has created a lens so clear it wearer and the viewer."

improving light transmission through an AR lens was to eliminate light-absorbing color casts. We accomplished this by using a totally new patented process for our AR lens treatment that does exactly that, and is totally devoid of color. With

lens so clear it appears virtually invisi-ble, to the wearer and the viewer." According to Optima, Color Free AR ows 98.7 percent of light tra

SECOND LOOK

SAN MARCOS, Calif.— This month, Signet Armorlite is introducing the Kodak Precise Short progres

frames, the lens gives wearers comfort

がある。

Signet Releases Kodak Precise Short

Golor Free AR, Optima has created a makes the treatment more durable and repellent to exterior effects, according to

"Our proprietary CFT patent-pend-

president and CEO of Optima —Nicholas Niejelow

communication and reduced eye strain in work settings." Color Free AR also features Optima's hydrophobic-oleophobic to provide a tighter molecular bond. The process Flash Treated), which is applied postnew flash process, CFT (Cryogenically

provide less than optimum visual acu-fidelity, better contrast sensitivity, ity," said Nicholas Niejelow, president reduced glare from back surface reflected and CEO of Optima. "Crucial to tions, improved eye contact for better from "improved night vision, true color

AR Lens "A"

AR Lens "B"

Color Fron AR

"With it, we achieve a hydrophobic coating that is one of the highest-rated, with a water contact rating of 123." ing layer to create an ultralevel of surface dirt and smudge smooth surface with the highest

strate to climinate birefringence. ing that utilizes a thermally cured dip coating process which enhances durabil-ity and matches the coating and subthat stay clean longer and are effortless to maintain, with no "cleaning haze," ance enhancements include a hard coatcracking or crazing. Further perform-

ing process fills in the micro-scopic hills and valleys that make up the hydrophobic coat-CFT, the Bayer rating is 9.1, he added. The wearer benefits from lenses After hydrophobic coating and

Color Free AR is exclusively available in Optima's Resolution polycarbonate lenses, which are made using Optima's exclusive birefringence-free manufaclens design that enhances optical preci-sion. The lenses can be ordered through wholesale labs and distributors nation turing process and an aspheric, atoric



## 1.67 Materials Offers AO Easy in

Transitions Gray, and hard resin and hard resin Transitions Gray and Brown and 1.6 clear. AO Easy is also avail total prescription. AO Easy HD is available in 1.57 and able as AO Easy HD, which uses free-form manufacture Easy is available in polycarbonate In addition to 1.67 and 1.67 Transitions lenses.

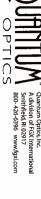
tion of large central viewing areas and exceptionally low distortion and swim in the periphery." Mitrakos said increase their profitability with managed through SOLA eRewards. Eyecare profession They also appreciate the fact that AO Easy helps them distortion and swim in the periphery," Mitrakos "Eyecare professionals appreciate AO Easy's combina

Gray high-index materials. SAN DIEGO—Carl Zeiss Vision (CZV) has released its AO Easy progressive lenses in 1.67 and 1.67 Transitions

of marketing. "This will be a significant benefit to the many eyecare professionals who use AO Easy as their of materials," said Steve Mitrakos, CZV's vice pre

ongoing support program designed to enhance the practice of independent ejectare professionals. Mem bens receive funding, staff training, marketing expertise and technical assistance to ensure customer

satisfaction and to promote a strong practice.



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Case 1:07-cv-00137-SLR

Quantum Optics, Inc.
A division of FGX international
Smithfield, RI 02917
800-426-6396 www.fgxi.com

## SECOND LOOK

OBALLAS—Essilor of America (EOA) has

Thing short comdor design with the latest digital surfacing process," sold Kim Schu, Vanluu.

Qurand manager. This new product offers wider fields of vision, less distortion and improved acutly than other short conflor designs.

According to Essilor, the front-side design of a Varifux Ellipse 350° lens is now Couley of the standard of the standard standard software, known as Point By-Point Prescription Mapping, to create an optimized back-side design, This optimized back-side design is then applied with 350° Digital Surfacing, a patented Omanufacturing process.



## REYE CONFERENCE Cleveland Convention Center • October 4-7, 2007 Premier Optometric Conference in the Midwest Conference EASTWEST EYE CONFERENCE

FastWest Eye Conference + P.O. Box 6036 + Worthington, OH 43085 FOR REGISTRATION INFORMATION:

## SECOND LOOK

## Eyewear Cross Licensed With NASCAR

A display

MARIETTA, Ga.ahne Prescription Eyewear

the stainless steel KK.09 and the acetate KK.11. Both feature sendiprismic temple designs and the Kas Kahne signature number 9 on the temple tips. Each style is available in two Kahne signature number 9 on the temple tips. etal and brown for the KK 09 and black and tortoise for the KK 11 The KK 09.



to the dispenser at \$42.95.

wear Fast Track Collection cross-licensed with NASCAR is priced

## SECOND LOOK

## Artoptic Adds Modern Beat to Uptempo

NEW YORK Artists International is launching a contemporary in the

Sieck shapes and open temple designs are part of the new Unterspo from Artoptic Int'l.

the Rhython of Fife," gested to the younges from the Rhython of Fife," gested to the younges from eyewear customer, Uptempo is priced to the disperser at \$53,30. The line's philosophy is "Contemporary Eyewear

## SECOND LOOK

# OGI Presents New Styles in Three Collection

r Compression Mount Rimless, Titanium and ession Mount Rimless, OGI adds five

INNEAPOLIS—OGI introduces new styles in

metal fronts and plastic two toned temples in

sophisticated look. These combination frames fea ariety of colors with adjustable nosepads. new frames have been added to OGI's Thantum

itanium Collection for high-quality, tailored

frames with unique styling. Playful elements such as rivets, die cuts, engravings and painted patterns give these new additions an innovative feel. They also fea-ture intense color combinations and copular shapes. Od has introduced five new Prime Metal frames for customers who desire great design loaded with personality. These models are made of premium materials for

\$75 and \$125. hese new additions to OGI's collections are priced to the dispenser between

## glasses system as as our innovative reading



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selling them easy. For more information or to place an order contact one of our distributors. Presenting the next generation of I. Line readers and the patented ClearCase System that makes First, we rethought how reading glasses should look. Then we rethought how you sell them.

IMAGEWEAR 800.414.7656 JEMERA, INC. CENTRAL OPTICAL 330 783-9660 INTERSTATE OPTICAL CO., INC. 419,529,6800

MIDLAND OPTICAL 800. 325.3176 LENSTECH OPTICAL LABORATORY 317:882:1249 800.288.2700

PRECISION OFFICAL CO... 248.669.030 ZYLOWARE CORPORATION 800.765.3700



LINE

**EXHIBIT B** 

